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2017 EAA Media Kit



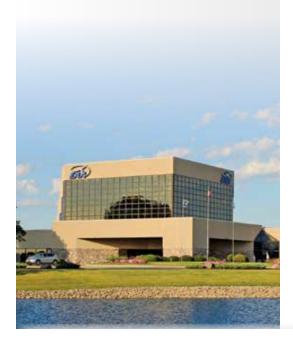


3000 Poberezny Rd. Oshkosh, WI 54902 800.236.1025 businessdevelopment@eaa.org

EAA.org/MediaKit

Table of **Contents**

We Are EAA	
Introduction	5
The Power of Partnership	
EAA AirVenture Oshkosh	8
Attendee Demographics	10
AirVenture Exhibiting	12-17
AirVenture Sponsorship	18-21
Sponsorship Benefits	20
EAA Advertising	22-47
EAA Sport Aviation	
Print Publishing Opportunities	29
Division Publications	
Electronic Advertising	
AirVenture Advertising	41-47
EAA Philanthropy	48-49









We Are EAA

EAA is a community of passionate aviation enthusiasts that promotes and supports flying. Our mission is to grow participation in aviation by sharing The Spirit of Aviation.

EAA is a community of nearly 200,000 members. The association of aviation enthusiasts was built 60 years ago on the foundation of people interested in homebuilt aircraft and quickly diversified to meet the needs of all members, no matter what they fly–from homebuilts to jets, single-engine aircraft to helicopters, ultralights to warbirds, and everything in between.

Nowhere is this broad spectrum of interests more evident than at the World's Greatest Aviation Celebration[®], EAA AirVenture Oshkosh. They come from around the world to buy aircraft kits or parts for their maintenance, restoration, or building projects. They come to see the latest innovations. It is the world's largest aviation gathering.

Through the years, EAA members, with grassroots efforts, built a network of more than 900 chapters worldwide, where they share camaraderie, knowledge, and their love of flying year-round. Only EAA can boast this network of chapters, where members form an even stronger affinity with EAA, its brand, and its mission to grow participation in aviation.

The Power of Partnership

It goes without saying that our members are aspirational. Many have the satisfaction of owning and operating aircraft and/or building or restoring an aircraft. Most are seeking that next step to becoming a better pilot. Sixty-four percent of members have recently learned to fly or improved their skills, and 43 percent took flight instruction; 37 percent learned about or worked on aircraft restoration; and 38 percent learned about building an aircraft from scratch or a kit.

For EAA members and AirVenture attendees, aviation is more than just a hobby. It's a lifestyle. They fly, they maintain, they train, they educate, they teach, they mentor.

They buy. And, they buy from those they trust. Their strong affinity to EAA leads to trust of businesses and organizations that share the same affinity. In other words, when you engage with EAA, you gain instant credibility with our members.

What does this mean for you? With your objective to grow your business and increase profits in mind, EAA provides the audience that has the ability and desire to make an investment in your product or service.









With our depth of general aviation knowledge and the backing of the World's Greatest Aviation Celebration, the EAA Business Development team can customize a partnership plan that will maximize your investment and heighten recognition of your brand.

We have many ways for you to invest:

- Sponsorship at events like EAA AirVenture Oshkosh or of aviation education programs that advance EAA's goal to build the pilot community
- > Exhibit space at EAA AirVenture Oshkosh, which attracts more than 500,000 people annually
- > Online and print advertising in publications like EAA Sport Aviation, considered by members to be the No. 1 benefit of membership
- Philanthropic investments that support such strategic programs as Young Eagles, our world-class museum, and scholarships for students to advance their education or desire to gain aviation knowledge.

Not only do we have a wealth of options, but we also will heighten the value of your investment with special benefits and amenities developed specifically to meet your needs. As we help you build an investment plan, we consider your business, your needs, and your goals. An investment plan is defined as a multi-dimensional relationship encompassing exhibits, advertising, and/or sponsorships. Contact us today to learn how a customized partnership can make a positive impact to your bottom line.

THE POWER OF PARTNERSHIP EAA AirVenture Oshkosh

The World's Greatest Aviation Celebration brings together more than 500,000 aviation enthusiasts for one week every year, only in Oshkosh. Daily air shows may take center stage above the convention grounds, but members say the world's largest aviation event means much more to them. Oshkosh is a destination where they go to see aircraft displays and visit with vendors and exhibitors in a place that no other show or venue provides.

No matter how many trade shows you exhibit at each year, you know that no place quite captures the magic of aviation like Oshkosh. It's the world's largest aviation marketplace, and the right place to showcase your innovations and speak to an audience that is naturally drawn to what you have to offer.

That interest doesn't stop when the show ends. AirVenture attendees are influencers and year-round advocates for what they have seen and learned in Oshkosh. If it's seen and can be purchased at AirVenture, members hold that product or service in high regard. At AirVenture, they are more likely to try and buy. And they continue to buy throughout the year.









AirVenture **Attendees**

57 percent of AirVenture attendees have household incomes of more than \$100,000 (*the U.S. average is 20% of all households*)

- < \$50,000......13%
- **\$50,000-\$99,000......30%**
- **\$100,000-\$149,900......25%**
- **>** \$150,000......32%
- > 94 percent male, 6 percent female
- > 38 percent attend with their family
- > 88 percent attendees are 45 years or older
- > 74 percent pilots
- > Mean number of hours flown in a year: 190 Median is 90 hours
- > 46 percent own an aircraft; 20 percent own more than one; 17 percent rent
- > 14 percent have a profession involving the use of aviation
- > 15 percent plan to buy their next aircraft in the next two years; 8 percent plan to buy an aircraft in two-plus years
- > 21 percent fly to AirVenture in a private aircraft
- > The average length of stay at AirVenture is 3.8 days
- Most attendees are from the United States;
 9 percent are international visitors
- > 94 percent are planning to attend EAA AirVenture Oshkosh next year







The power of partnership AirVenture Exhibiting

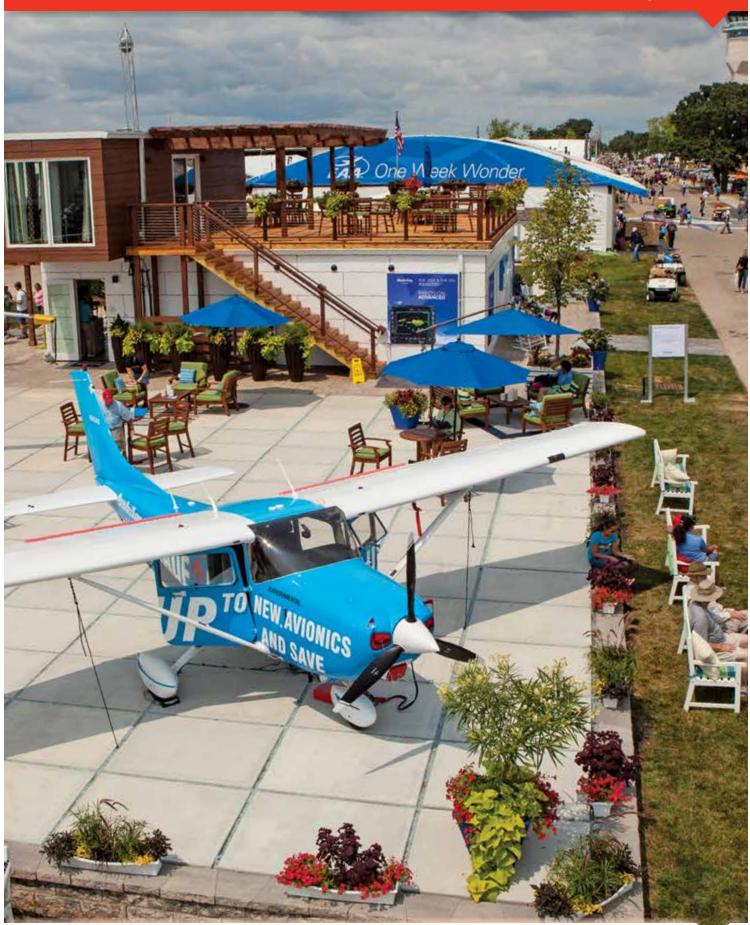
Each year, hundreds of companies attract qualified sales leads quickly, easily, and **affordably** when they exhibit at EAA AirVenture Oshkosh. Industry leaders consistently report outstanding results from their investment at AirVenture. They meet or exceed sales goals, exceed expectations for lead generation, and improve brand awareness year after year.

EAA offers a vast scope of exhibit options throughout the grounds, with four exhibit halls and numerous outdoor specialty exhibit areas. Aviation Gateway Park is an exciting, interactive, and engaging experience that has been reimagined as a gateway to aviation, helping attendees discover the possibilities in innovation and education, as well as careers in aviation.

When exhibiting at AirVenture, you will have the ability to interact with both the impulse buyer and the planned buyer. For a majority of aircraft owners who attend, AirVenture is a planned buying destination. Their shopping convenience is your opportunity.









AirVenture provides unique opportunities to exhibitors that no other show can offer. We combine static aircraft displays and exhibit areas. You can customize your exhibit to create an expanded storefront. You can choose to exhibit inside or outside in a specialty area that fits your buying demographic.

This is all available to you with a convenient pricing model. A seven-day exhibit investment in AirVenture is the lowest in the industry; plus, the annual show is fresh and dynamic, keeping it relevant for exhibitors and buyers, as well as attendees.

No matter what your business objective, we have an exhibit opportunity at AirVenture to meet your needs.





- > 76 percent of participating companies do business internationally
- > Companies return year after year. The average length of time companies have been doing business at AirVenture is 10 years.

AirVenture's economic impact

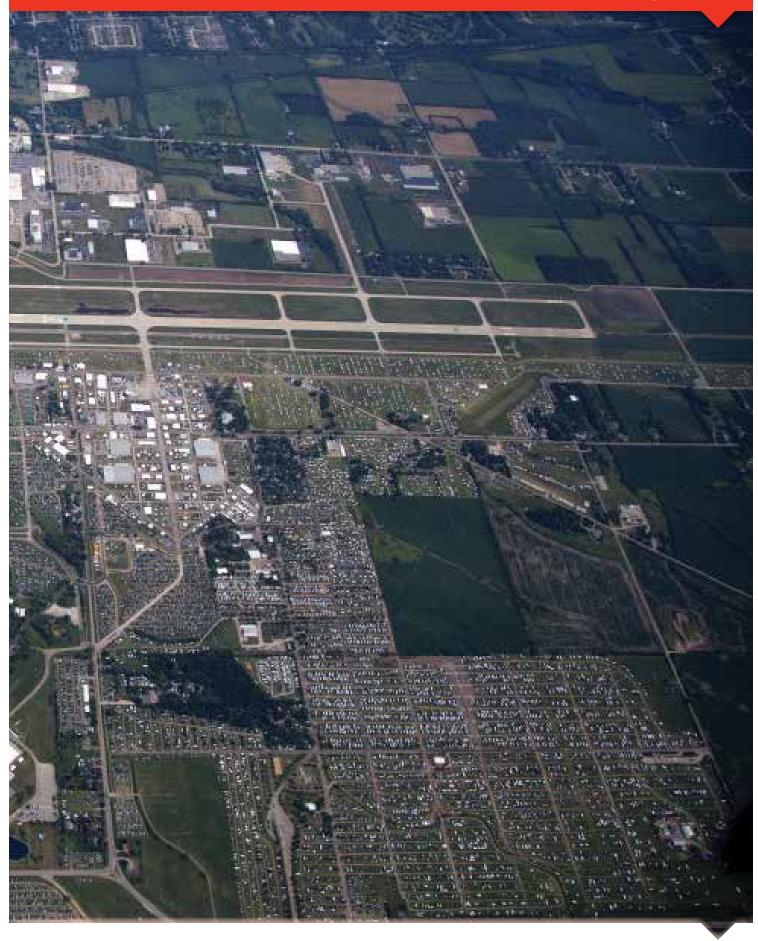
- > AirVenture has a \$110-plus million economic impact on the Oshkosh community
- > The show generates more than \$56.2 million in total income
- > More than 1,700 jobs are supported by the event
- > The show generates more than \$28.7 million in wages and salary
- > AirVenture generates \$84.6 million in direct spending in the Oshkosh area

For detailed schematics and pricing of EAA AirVenture Oshkosh exhibit space, please visit **www.eaa.org/AVExhibitors**

Our complete 2017 Exhibitor's Guide is available at **www.EAA.org/exhibitorguide**







The power of partnership AirVenture Sponsorship

AirVenture is the optimal place to enhance your brand visibility through sponsorship of the event, venues, product donations, or programs. The value in AirVenture sponsorship is enhanced by the opportunity for customization. Ours is not a cookie-cutter sponsorship opportunity. We have the ability to integrate your brand with our offerings, align the sponsorship with what you do best, and provide the opportunity to reach specific segments of our vast audience.

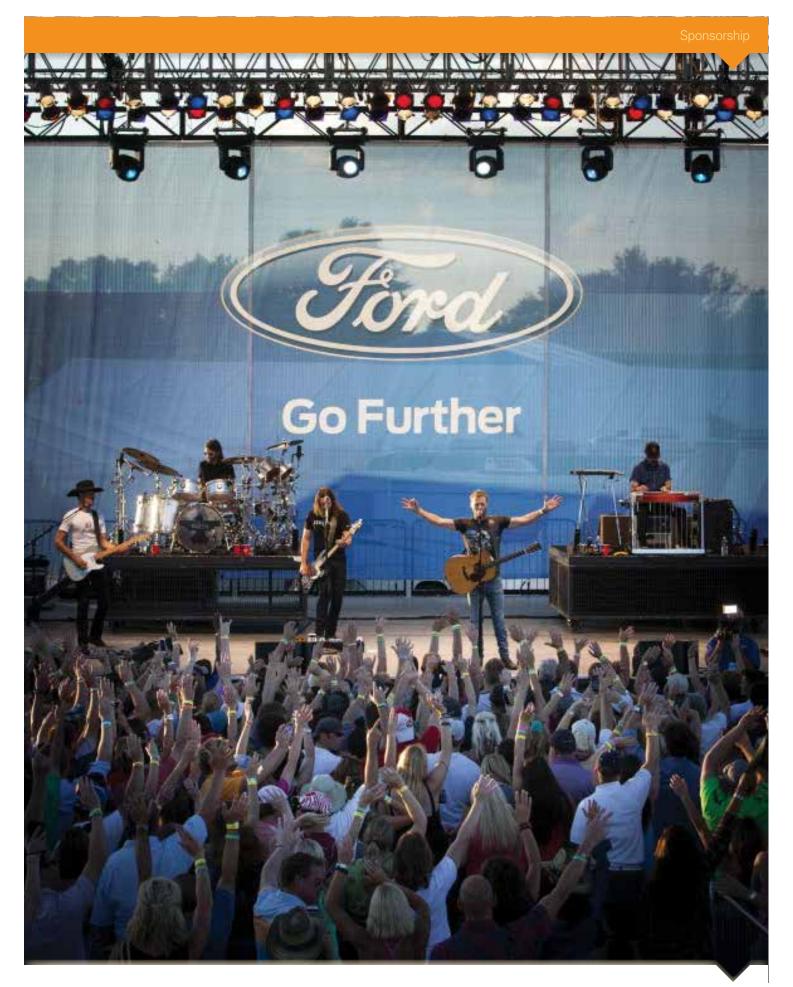
We offer a variety of sponsorship levels with the added value of benefits and amenities to meet your needs during show week.

- > Staff, guest, and VIP entertainment packages
- > Advertising and marketing options
- > Admission, parking, and grounds tour benefits
- > Special events, aircraft rides, hospitality, and more!

Make and maintain your aviation connections at EAA AirVenture Oshkosh.







THE POWER OF PARTNERSHIP Sponsorship Benefits

	Platinum* \$250,000	Gold \$150,000	Silver \$100,000	Bronze \$50,000	Patron \$25,000	Supporter \$10,000
Tangible Benefits						
Online Visibility	₫	2	2			1
Thank-You Signage	1	2	2	1	1	1
PRC Access	1	2	2			
Wristbands	1	2	2	2		
Parking Passes	1		1	2		
Lunch Options	₫	2	2	2		
Golf Cart(s)	1	₫	2	1		
Souvenir Program Ad	1	2	2			
PA Announcements	2					
Support Services						
Support/Concierge Services	1	2	2	2		1
EAA Assigned Staff Support	2	2	2	2		
Pre-show Exhibit Inspection	✓	1	2			
EAA Assigned Photographer	2					
Dedicated A-Team Member	2					
Preferred Seating						
VIP Air Show Seating	1	2	1	1		
Helicopter Flight Experience	1	2	1	2		
Tri-Motor Flight Experience	2	2	2			
B-17 Flight Experience	2					

*Platinum sponsors receive enhanced online visibility and VIP experiences.



THE POWER OF PARTNERSHIP EAA Publications

Whether you want your message to reach aviators year-round or during the week of AirVenture, EAA has a variety of print and digital options to meet your advertising needs.

Sport Aviation

EAA's flagship magazine is considered by members to be the No. 1 benefit of membership. With a variety of news, information, and advice for the pilot, builder, and restorer, *EAA Sport Aviation* is a publication that readers return to again and again. Members report spending a significant amount of time each month reading a majority of the magazine. On average, members read 70 percent of the magazine each month, 40 percent read all of the magazine, and 21 percent read it cover to cover. The digital edition, read by members throughout the world, provides advertisers even greater exposure through this must-read publication.

EAA Sport Aviation–more than 150,000 passionate readers! **Nearly 84 percent of EAA members consider** *EAA Sport Aviation* **the No. 1 benefit of membership.**

Ad rates and mechanicals on P. 26.

- > Over 90 percent of readers feel the ads running in EAA Sport Aviation keep them informed on the latest technology in general aviation.
- Nearly 60 percent seek out EAA Sport Aviation advertisers at AirVenture because of their ability to deliver a high quality product.
- > 78 percent of readers are more likely to purchase goods from an advertiser offering an EAA member discount.

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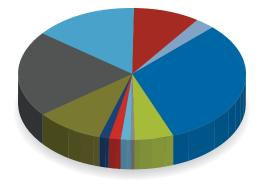
Our readers fly, buy, and engage.

- > 96 percent are male, with 62.6 percent between the ages of 55 and 74
- > 28.4 percent have incomes that exceed \$125,000 per year; 7.6 percent have incomes of more than \$250,000 per year
- > 78 percent own or co-own at least one aircraft;
 22 percent own or co-own multiple airplanes
- > 60 percent work in a management or professional occupation
- > 21.6 percent are employed in aviation; 24 percent flew an aircraft for business in the past year
- > 84 percent are certified pilots; 11.7 percent of member households have more than one pilot
- Percentage of pilot ratings: 34 percent multiengine, 38 percent instrument, 14 percent seaplane (single- and multi-engine)
- > 12 percent are a part of the homebuilding community
- > Members fly an average 5.8 times per month and 79.2 hours per year
- > 95.6 percent own their home, and 26 percent own a second home
- > Our members are well-educated: 62 percent have an undergraduate degree—that's more than twice the national average—and 31 percent have a graduate degree.





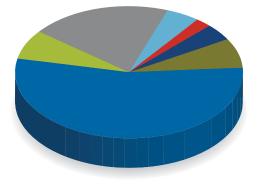




Aircraft Ownership

78 percent of members own or co-own an aircraft.22 percent of members own/co-own multiple airplanes.

- Single-engine (own/lease/timeshare): 70.9 percent
- LSA (own/lease/timeshare): 12.5 percent
- Twin turbo-prop (own/lease/timeshare): 1 percent
- Jet (own/lease/timeshare/use others): 3.5 percent
- Ultralight: 3.6 percent
- Helicopter (own/lease/timeshare/use others): 2.7 percent
- Homebuilt (own/lease/timeshare): 21.8 percent
- Production (1956-present): 47 percent
- Experimental: 33 percent
- Vintage: 21 percent
- Warbird: 6 percent



Pilot Licenses

84 percent of members are certificated pilots. 11.7 percent of member households have more than one pilot.

- Student: 4 percent
- Sport: 7 percent
- Private: 52 percent
- CFI: 7 percent
- Commercial/ATP: 19 percent
- Ultralight: 4.6 percent
- Other: 2 percent



Advertising rates and prepress requirements

FULL COLOR	1x	3х	6x	12x
C 4	\$8,925	\$8,484	\$8,038	\$7,586
C 2,3	\$7,722	\$7,391	\$6,987	\$6,567
Full Page	\$7,260	\$6,898	\$6,536	\$6,173
2/3 Page (vertical)	\$5,442	\$5,180	\$4,902	\$4,633
1/2 Page (horizontal)	\$4,361	\$4,140	\$3,996	\$3,709
1/3 Page (square)	\$3,274	\$3,105	\$2,948	\$2,779
1/4 Page (vertical)	\$2,543	\$2,418	\$2,290	\$2,164
1/6 Page (vertical/horizontal)	\$1,813	\$1,728	\$1,640	\$1,545

BLACK & WHITE	1x	3x	6x	12x
Full Page	\$5,085	\$4,833	\$4,581	\$4,323
2/3 Page (vertical)	\$3,815	\$3,626	\$3,436	\$3,242
1/2 Page (horizontal)	\$3,057	\$2,905	\$2,748	\$2,595
1/3 Page (square)	\$2,290	\$2,180	\$2,065	\$1,950
1/4 Page (vertical)	\$1,781	\$1,692	\$1,608	\$1,518
1/6 Page (vertical/horizontal)	\$1,271	\$1,209	\$1,146	\$1,083

FLYMART	Size	Dimensions	BW	4C (1x-5x)	4C (6x-12x)
	1″	2.5" x 1"	\$180	\$500	\$400
	2″	2.5" × 2"	\$360	\$1,000	\$900
	3″	2.5" × 3"	\$540	\$1,500	\$1,400

(All rates are net and per month)

Issue and Closing Dates

EAA Sport Aviation is published monthly and is issued at the beginning of the month.

- > Closing date for insertion orders: 10th day of SECOND PRECEDING month. Example: January issue—deadline is November 10. Closing date for materials: 20th day of SECOND PRECEDING month. Where new copy is not furnished, publisher reserves the right to repeat previous copy until new copy or instructions are received.
- > CANCELLATION: Cancellations not accepted after closing dates for insertion orders.

Terms: Net 30 days

General Rate Policy

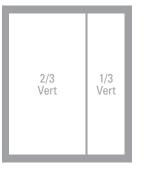
> Regulations covering acceptance of advertising: Advertisers and advertising agencies assume liability for all content (including text, representation, and illustrations) of advertisements printed, and assume all responsibility for any claims arising therefrom made against the publisher. The publisher reserves the right to reject any advertising, or to request changes in copy, with or without giving a reason.

FULL PAGE

Live Area: 8.5" x 10.375" Trim: 9" x 10.875" With Bleed: 9.25" x 11.125"

TWO PAGE SPREAD

Trim: 18" x 10.875" With Bleed: 18.25" x 11.125"

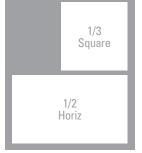


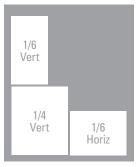
2/3 PAGE (VERT)

Live Area: 5.278" x 9.778" No Bleed

1/3 PAGE (VERT)

Live Area: 2.556" x 9.778" No Bleed





1/3 PAGE (SQUARE)

Live Area: 4.597" x 4.736" No Bleed

1/2 PAGE (HORIZ) Live Area: 8" x 4.736" No Bleed

1/4 PAGE (VERT) Live Area: 3.917" x 4.736" No Bleed

1/6 PAGE (VERT) Live Area: 2.556" x 4.736" No Bleed

1/6 PAGE (HORIZ) Live Area: 3.917" x 3.056" No Bleed

Software

Preferred software is Adobe InDesign for Apple. We can accept most programs in the following order of preference and with noted requirements:

- > Adobe InDesign or QuarkXPress
- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as TIFF or EPS

Platform/Formats

- > Macintosh is the preferred platform; 300 dpi PDF files.
- > PC files are accepted in PDF (must be PDF X-1a compliant), from Adobe InDesign or QuarkXPress.
- > We cannot accept Microsoft Word documents or Microsoft Publisher files.

Ads sent in file formats other than those specified WILL NOT BE ACCEPTED.

Mechanical Requirements

Stitch and trim. Web offset, perfect bound. Final trim is 9" wide x 10.875" high. All live matter should remain 1/2" (.5") from trim/final ad sizes.

Bleed Requirements

Full-page ads ONLY, no extra charge. Please add .125" to all sides beyond the final trim size of 9" wide x 10.875" high. When creating a PDF of your full-page ad, please DO NOT include any crop or bleed marks, page information, or color bars. Full-page PDFs should be created at a final size of 9.25" wide x 11.125" high.

Fonts

Use only Postscript fonts and supply both screen and printer fonts with your files. We cannot guarantee the consistency of True Type fonts. Do not use "pseudo-type" commands. Use the italic, bold, etc. versions of the font.

Scans

Scans should be compatible with Photoshop. Resolution should be 300 dpi for grayscale and CMYK images. Resolution should be 1200 dpi for bitmap art. No RGB files. No compression.

Acceptable Media

Zip disk, CD.

THE POWER OF PARTNERSHIP **SportAviation**—Digital

Get your ad in front of our *Sport Aviation* audience with new digital ads!



COVER OPEN PAGE | Full-page ad opposite the front cover

Rate: \$2,000 per issue

Full Page Ad

9.25" x 11.125



Software

Preferred software is Adobe InDesign for Apple. We can accept most programs in the following order of preference and with noted requirements:

- > Adobe InDesign or QuarkXPress
- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as TIFF or EPS

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Scans

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Acceptable Media

Zip disk, CD.

Additional Charges

- > An additional \$35 will be charged for missing fonts, RGB to CMYK conversions, missing support or graphics files, missing proofs, or any other production problems resulting from failure to adhere to the offset specifications listed.
- > An additional \$35 minimum will be charged for any advertiser-requested text alterations.

Hyperlinking

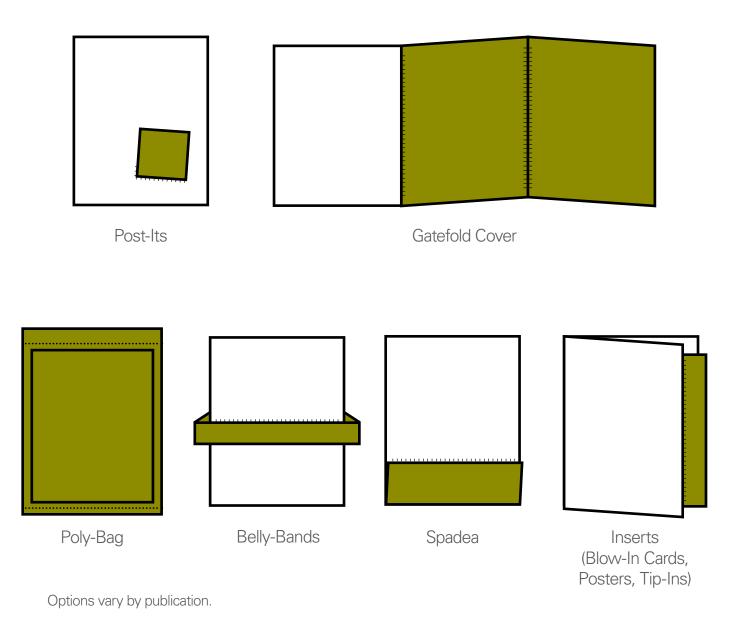
Complete URL must be included for hyperlinking.

28

Increase your visibility with high-impact print advertising opportunities

Contact us to learn about all our publishing opportunities.

EAA Sport Aviation • AirVenture Today • Commemorative Souvenir Program • AirVenture Visitor's Guide



THE POWER OF PARTNERSHIP EAA Division Publications

You can also speak to aviators with special interests through EAA's community magazines–*Warbirds, Vintage Airplane,* and *Sport Aerobatics.* Aviators who subscribe to these publications have formed a special bond with the aircraft and lifestyle featured in every issue.

Warbirds is dedicated to preserving military aircraft of all eras and is avidly read by one of the highest-income demographic segments in the general aviation marketplace. Warbirds covers all the activities and adventures of this active group of aviators.

Published eight times a year

Vintage Airplane features articles detailing the restoration and history of aircraft rebuilt by members, as well as historical pieces consisting of the recollections of those who were active during the heyday of these aircraft.

Published six times a year

Sport Aerobatics is aviation's only magazine devoted totally to recreational and competition aerobatics. The publication and its readers are dedicated to safety through knowledge and education, as well as flying fun at all altitudes.

Published monthly

Divisional publication ad rates and mechanicals on P. 30.





Division Publications

Advertising rates and prepress requirements

FULL COLOR	1x	3x	6x	12x
C 2,3	\$1,772	\$1,684	\$1,597	\$1,514
Full Page	\$1,535	\$1,460	\$1,385	\$1,316
2/3 Page (vertical)	\$1,154	\$1,096	\$1,040	\$990
1/2 Page (horizontal)	\$932	\$886	\$842	\$800
1/3 Page (square)	\$695	\$660	\$630	\$600
1/4 Page (vertical)	\$540	\$515	\$490	\$465
1/6 Page (vertical/horizo	ontal) \$386	\$367	\$350	\$332

BLACK & WHITE	1x	3x	6x	12x
Full Page	\$930	\$880	\$836	\$793
2/3 Page (vertical)	\$695	\$660	\$626	\$595
1/2 Page (horizontal)	\$556	\$530	\$500	\$475
1/3 Page (square)	\$422	\$400	\$380	\$365
1/4 Page (vertical)	\$325	\$310	\$295	\$280
1/6 Page (vertical/horizontal)	\$227	\$217	\$206	\$196

FLYMART	Size	Dimensions	BW	
	1″	2.5" x 1"	\$20	
	2″	2.5" x 2"	\$40	
	3″	2.5" × 3"	\$60	

(All rates are net and per month)

Issue and Closing Dates

Sport Aerobatics is published monthly and is issued at the end of the preceding month. *Warbirds* is published eight times a year and is issued at the end of the month. *Vintage Airplane* magazine is published six times a year and is issued at the end of the preceeding month.

- > Closing date for insertion orders: 10th day of SECOND PRECEDING month. Example: January issue—deadline is November 10. Closing date for materials: 20th day of SECOND PRECEDING month. Where new copy is not furnished, publisher reserves the right to repeat previous copy until new copy or instructions are received.
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General Rate Policy

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FULL PAGE

Live Area: 7.375" x 10" Trim: 7.875" x 10.5" With Bleed: 8.125" x 10.75"

TWO PAGE SPREAD

Trim: 15.75" x 10.5" **With Bleed:** 16" x 10.75"



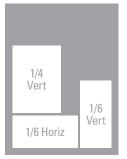
2/3 PAGE (VERT)

Live Area: 4.521" x 9.5" No Bleed

1/3 PAGE (VERT)

Live Area: 2.167" x 9.5" No Bleed

1/3 Square	
1/2 Hori	Z



1/3 PAGE (SQUARE)

Live Area: 4.521" x 4.656" No Bleed

1/2 PAGE (HORIZ) Live Area: 6.875" x 4.656" No Bleed

1/4 PAGE (VERT) Live Area: 3.344" x 4.656" No Bleed

1/6 PAGE (VERT) Live Area: 2.167" x 4.656" No Bleed

1/6 PAGE (HORIZ) Live Area: 4.521" x 2.23" No Bleed

Software

Preferred software is Adobe InDesign for Apple. We can accept most programs in the following order of preference and with noted requirements:

- > Adobe InDesign or QuarkXPress
- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as TIFF or EPS

Platform/Formats

- > Apple is the preferred platform; 300 dpi PDF files.
- > PC files are accepted in PDF (must be PDF X-1a compliant), from Adobe InDesign or QuarkXPress.
- > We cannot accept Microsoft Word documents or Microsoft Publisher files.

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Mechanical Requirements

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Bleed Requirements

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Fonts

Use only Postscript fonts and supply both screen and printer fonts with your files. We cannot guarantee the consistency of True Type fonts. Do not use "pseudo-type" commands. Use the italic, bold, etc. versions of the font.

Scans

Scans should be compatible with Photoshop. Resolution should be 300 dpi for grayscale and CMYK images. Resolution should be 1200 dpi for bitmap art. No RGB files. No compression.

Acceptable Media

Zip disk, CD.

IAC Website Advertising—Tier A and Tier B

TIER A	Per Annual	12x	MarAug.	SeptFeb.
Static Banner	\$660	\$55	\$75	\$65
Animated Banner	\$780	\$65	\$85	\$75
TIER B	Per Annual	12x	MarAug.	SeptFeb.
Static Banner	\$480	\$40	\$60	\$50
Animated Banner	\$600	\$50	\$70	\$60
(All rates are net and per month)				
Fier A 90 pixels wide x 400 pixels high			4	INTERNATIONAL AEROBATI
static or animated) Fier B			1	630 - n

190 pixels wide x 600 pixels high (static or animated)

Static Ad Specifications

- > Maximum file size: 50 k
- > File formats accepted: JPEG
- > Resolution: 72 dpi
- > Colorspace: RGB
- > Linking: Complete URL must be included for hyperlinking
- > Impressions per year: 1.08 million
- > Rotation: 12 ads
- > EAA has final approval of all ads
- Animated Ad Specifications
- > Maximum file size: 50 k
- > File formats accepted: GIF (no Flash files)
- > Animated sequences can contain no more than three (3) frames. Last frame will be static, animation ends. No looping animations.
- > Linking: Complete URL must be included for hyperlinking
- > Impressions per year: 900,000
- > Rotation: 12 ads
- > EAA has final approval of all ads

f 🔳 🕹 🛛 M when h LATEST NEWS tinel your very for UAS Phoes and Directors. (Member opin reque -3e DATES FOR THE 2017 US NATIONALS SET Dame for the 2017 US National Aerobetic Championatrics have now been set 24-28 Beptember 2017 in Controls, Waximan Original offers the best buckles for an aviation event in the work by virtual of to development on tax 48 peaks as the data for EAM Alforman. All has invested feading in upgrading to our particle and a versioners alternationarisms for the outriest. This box will be verit that annual values and particle other ambitistic during the weak such as weaking shells exercise at the EAM Maruse Caeter and other somerouses and annual behavior. Tier A 190 x 400 (teat most) KLEIN GILHOUSEN PASSES April 17, 2014 INC is set is unsource the Minn Orlhouses, adedcates environic prior to both power and plane, and a former mether of the VIC Boards of Directors passed pass, on April 416s. Note rescord in Boards, Montens to Stypes and visual set of the hundres of Boardsmin. Associated basesantion and brillis implement, his booky once associates and its possible He situ served is VIC's given chairmark to twents posses and then in the Wind Olian Anteniation Dampionensis in Auxilia in 2007. He samparied as served occession is both power and given at the ULL. IAC PAVILION FORUMS LINE UP FOR EAA AIR VENTURE reparations for the ACIS Series, "Series stock in the Top of the Wood, during SAA AV AVILLES will involve & V memory of thrute pitche (AC Paylien, Therbourn are scheduled dary term Taessey, July 28 strange Things, July 28 Tier B April 15, 2014 190 x 600 to have been a state of the second of protocoling "areas roots" as ton 10-barri 1 min data of the 10 ing the Durabian" and Dagmar Krew-combians dis instru-with "Basic Eliza On Thomby will a form by Paty Wagnall ... transf marti IAC TO MOVE US NATIONALS IN 2017 April 4, 2018 The following is an adto this of U.C.P. magaatine for 6Ap 11 steachtea the recent decision by the Board of Directors to increaring US Na Acrobatic Championologie to Catriochi in 2017 Towar 1975, the United Dates Notional Antibiotic Championalities has been here at where non-the North Taxas Regional Argon (NUYL) up until 1971, the antiocheas Petrin Air Force Base All doining that year, it forcame the Grayeon Churry Albont and flat heards the National the National

The power of partnership **In the Loop Advertising**

Duration	Total Cost
1 month	\$50
3 months	\$100
6 months	\$150
12 months	\$300

G	THE LU	JP_	
De o	ficial e-newsletter of the Internatio	and Amerikatic Club	
	February 2016		
Editor's Note			
By Regain Pauls, Editor - In the Loop			
The competition season is rapidly app contest of the season will happen in m skills and proper for an exciting comp skills and proper for an exciting comp set contests scheduled, so if you're ino you. Volunteers are always where, aerobatics before committing to flying	Ki March, so time is running short to existion season alread. As of this will inosted in getting your feet wer, the and it is a great way to be introduce a context.	o dust off your aerobatic sing, there are already re is prebably one near d to the world of	Ô.
If you eren't a member of the IAC, you monthly members-only publication if y neoxietier are good, you'd really bere on frying the Sportamen sequence, wi a couple of the videos in this newsietle	ou think the needuroes offered on it it from the magazine. The March is ben by Gordon Penner, Master CF	te IAC's pebale and aue will feature a piece	
Aerobatic flight instruction is some of a able to expand mental energy on the t			
Feature Stories			
How to Begin Aerobatic figures By Guenther Eichhorn			\bigcirc
In periodatic figures, each starts at the start and end from horizontal lines in a fight, and dashed lines describe inver- used to represent them. Coll story >>	ther upratic or inverted flight, Solid	lines describe upright	•
DISCLAIMER: These descriptions are already not certified for aerobatic fight serobatic instructor.	NOT intended as instruction. No p Further, no pilot should attempt the	tot should attempt to By see figures without trains	any of these figures in ng hors a competent
Getting Started in Aerobat	cs		
Often, people will welk so at an aeroba get into 6, but I don't know where to at very thought of kerving straight-and-le	art." These are probably a lot more v	who would like to take a	shut at aerobatics, but the
It's amazing what a few phone calls to Pitts 5-28 tucked away in a corner. Yo Obvicusiy, if an alicraft that's approve journeying to an aerobact school that are quite a few to choose from.	u may have to travel to get at one a for perobatics is an extinct specier	nd to find an instructor v s in your community, you	who knows how to use it. I must face the prospect of
The International Aerobatic Club also community but does not enderse any Evil story 22	maintains an online list of schools. I ichools. Many are run by active IAC	AC provides this list as i members and serobas	a service to the avlation c competitions.
Call for Annual Non-Flying By Lonie Penner	Award Nominations		
Each year, the membership of the IAC of serobatics. This is an excellent opp volunteening for the benefit of many L	offunity to give recognition to an out	Istanding IAC member w	r contributions to the sport the spends valuable time
	570 v 90		

Ad Specifications

- > Dimensions: 660 pixels wide x 100 pixels high
- > Maximum file size: 50k
- > File formats accepted: JPEG
- > Resolution: 72 or 96 dpi
- > Colorspace: RGB
- > Linking: Complete URL must be included for hyperlinking
- > Animated ads are not accepted at this time.
- > IAC has final approval of all ads

Distributed to over 10,000 member and non-member aerobatic enthusiasts monthly

THE POWER OF PARTNERSHIP Electronic Advertising

You can get the most impact for your advertising dollars by combining print advertising with EAA's electronic offerings. The popular *e-Hotline* weekly electronic newsletter has more than 95,000 opt-in subscribers, and our website, www.*EAA.org*, makes more than 43 million annual impressions. EAA is the aviator's source for news happening within the membership and within the industry.

- > 197,592 unique visitors per month
- > More than 14.4 million average page views
- > 4.3 minutes spent on average on video pages

Not only do EAA's print and electronic advertising opportunities reach an avid audience hungry for information, but they also reach those who are planning their trip to the next AirVenture. Aviators begin planning early, checking print and electronic materials often as they plan the annual migration to Oshkosh. This provides you with a fantastic opportunity to reach tens of thousands of aviators and aviation enthusiasts through a variety of media channels.

When planning their AirVenture trip, more than 60 percent of visitors went online to *EAA.org* or *AirVenture.org*. Forty percent read about it in *EAA Sport Aviation*, and another 30 percent received their information from EAA e-mails.



Website Advertising—Tier A and Tier B

TIER A	Per Annual	12x	MarAug.	SeptFeb.
Static Banner	\$12,960	\$1,080	\$1,620	\$1,296
Animated Banner	\$16,200	\$1,350	\$2,025	\$1,620
TIER B	Per Annual	12x	MarAug.	SeptFeb.
Static Banner	\$9,000	\$750	\$1,125	\$900
Animated Banner	\$11,280	\$940	\$1,140	\$1,125
(All rates are net and per month)				

Tier A

190 pixels wide x 400 pixels high (static or animated)

Tier B

190 pixels wide x 600 pixels high (static or animated)

Static Ad Specifications

- > Maximum file size: 50 k
- > File formats accepted: JPEG
- > Resolution: 72 dpi
- > Colorspace: RGB
- > Linking: Complete URL must be included for hyperlinking
- > Impressions per year: 1.08 million
- > Rotation: 12 ads
- > EAA has final approval of all ads
- Animated Ad Specifications
- > Maximum file size: 50 k
- > File formats accepted: GIF (no Flash files)
- > Animated sequences can contain no more than three (3) frames. Last frame will be static, animation ends. No looping animations.
- > Linking: Complete URL must be included for hyperlinking
- > Impressions per year: 900,000
- > Rotation: 12 ads
- > EAA has final approval of all ads



THE POWER OF PARTNERSHIP Website Advertising—EAA Home Page Banner Ads

EAA Home Page Banner	Per Annual	12x	MarAug.	SeptFeb.
Static Banner	\$40,000	\$3,500	\$5,000	\$4,000
Animated Banner	\$50,000	\$4,500	\$6,000	\$5,000
AirVenture Home Page Ban	ner Per Annual	12x	MarAug.	SeptFeb.
AirVenture Home Page Ban Static Banner	ner Per Annual \$70,000	12x \$7,500	MarAug. \$10,000	SeptFeb. \$5,000

(All rates are net and per month)

EAA Home Page Banner Ad

970 pixels wide x 90 pixels high (static or animated)

AirVenture Home Page Banner Ad

970 pixels wide x 90 pixels high (static or animated)

Static Ad Specifications

- > Maximum file size: 50 k
- > File formats accepted: JPEG
- > Resolution: 72 dpi
- > Colorspace: RGB
- > Linking: Complete URL must be included for hyperlinking
- > Rotations: 4 total (2 revenue, 2 house)
- > EAA has final approval of all ads

Animated Ad Specifications

- > Maximum file size: 50 k
- > File formats accepted: GIF (no Flash files)
- > Animated sequences can contain no more than three (3) frames. Last frame will be static, animation ends. No looping animations.
- > Linking: Complete URL must be included for hyperlinking
- > Rotations: 4 total (2 revenue, 2 house)
- > EAA has final approval of all ads

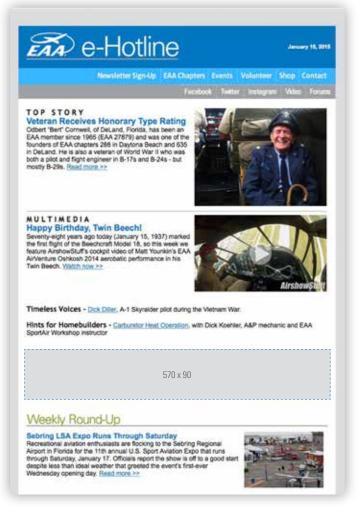




e-Hotline Advertising

Duration	Cost Per Ad	Number of Weeks	Total Cost
1 week	\$1,200	1	\$1,200
1 month	\$1,080	4	\$4,320
3 months	\$975	12	\$11,700
6 months	\$875	24	\$21,000
12 months	\$785	48	\$37,680

(All rates are net and per ad)



Ad Specifications

- > Dimensions: 570 pixels wide x 90 pixels high
- > Maximum file size: 50 k
- > File formats accepted: JPEG
- > Resolution: 72 or 96 dpi
- > Colorspace: RGB
- > Linking: Complete URL must be included for hyperlinking
- > Impressions per year: 1.08 million
- > Animated ads are not accepted at this time.
- > EAA has final approval of all ads

The power of partnership AirVenture Advertising

While at AirVenture, guests look to a variety of media sources to plan each day, and this provides you with a one-of-a-kind opportunity to get your message to more than 500,000 enthusiasts who visit each year.

AirVenture Today, AirVenture's daily newspaper, reaches an audience of 35,000 readers each day, providing daily highlights and news happening on convention grounds.

Visitors Guide is guests' go-to, most reliable source of everything AirVenture including exhibitor locations, dining options, and forums/workshop schedules. Advertising in this guide heightens your visibility with hundreds of thousands of guests.

Commemorative Souvenir Program

reaches those looking for more behind-the-scenes information about AirVenture. Your message will still be seen well after AirVenture as the program is a keepsake, read for entertainment.

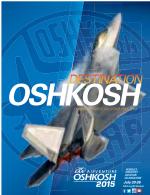
Jumbotrons are strategically located throughout the show grounds to allow you to reach the masses quickly and conveniently at AirVenture. They provide easy access to drive visitors to your exhibit space.

Megatrons are conveniently located on the AirVenture show grounds to provide continual updates and information to guests. With locations near the air show flightline, guests will surely take notice of your message on these electronic mega-billboards.



EAA AirVenture Oshkosh 2015 Visitors Guide







AirVenture Today

Advertising rates and prepress requirements

FULL COLOR	8x	1x
C 4	\$26,904	
C 2,3	\$23,032	
Full Page	\$19,120	\$3,200
1/2 Page (vertical/horizontal)	\$13,448	\$2,241
1/3 Page (vertical/horizontal)	\$10,224	\$1,700
1/4 Page (square/vertical)	\$8,664	\$1,442
1/8 Page (horizontal)	\$6,184	\$1,025

(All rates are net)

Issue and Closing Dates

AirVenture Today is issued daily, July 23-30, 2017.

- > Closing date for insertion orders: July 10, 2017
- Signed insertion order is required to hold space.
- > Due date for ad materials: July 17, 2017
- > CANCELLATION: Cancellations not accepted after closing dates for insertion orders.

General Rate Policy

- > Regulations covering acceptance of advertising: Advertisers and advertising agencies assume liability for all content (including text, representation, and illustrations) of advertisements printed, and assume all responsibility for any claims arising therefrom made against the publisher. The publisher reserves the right to reject any advertising, or to request changes in copy, with or without giving a reason.
- > 1x rate is per day; 8x rate covers all eight days.

Software

Preferred software is Adobe InDesign for Apple. We can accept most programs in the following order of preference and with noted requirements:

- > Adobe InDesign or QuarkXPress
- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as TIFF or EPS

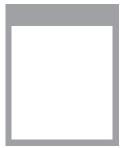
Platform/Formats

- > Apple is the preferred platform; 300 dpi PDF files.
- > PC files are accepted in PDF (must be PDF X-1a compliant), from Adobe InDesign or QuarkXPress.
- > We cannot accept Microsoft Word documents or Microsoft Publisher files.

Ads sent in file formats other than those specified WILL NOT BE ACCEPTED.

Mechanical Requirements

Final trim is 11" wide x 13.75" high. All live matter should remain 1/2" (.5") from trim/final ad sizes.



FULL PAGE Live Area: 9.75" x 11" No Bleed

1/3 Vert 1/2 Vert

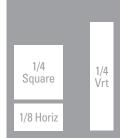
1/2 PAGE (VERT)

Live Area: 4.75" x 10.5" No Bleed

1/3 PAGE (VERT) Live Area: 3.25" x 10.5"

No Bleed

1/3 Horiz
1/2 Horiz



1/2 PAGE (HORIZ)

Live Area: 9.75" x 5.25" No Bleed

1/3 PAGE (HORIZ)

Live Area: 9.75" x 3.5" No Bleed

1/4 PAGE (SQUARE) Live Area: 4.75" x 5.25"

Live Area: 4.75 x 5.25 No Bleed

1/4 PAGE (VERT)

Live Area: 2.25" x 10.5" No Bleed

1/8 PAGE (HORIZ)

Live Area: 4.75" x 2.625" No Bleed

Bleed Requirements

There are no ads that bleed for this publication. When creating a PDF of your full-page ad, please D0 NOT include any crop or bleed marks, page information, or color bars. Please make all ads to the size(s) indicated.

Fonts

Use only Postscript fonts and supply both screen and printer fonts with your files. We cannot guarantee the consistency of True Type fonts. Do not use "pseudo-type" commands. Use the italic, bold, etc. versions of the font.

Scans

Scans should be compatible with Photoshop. Resolution should be 300 dpi for grayscale and CMYK images. Resolution should be 1200 dpi for bitmap art. No RGB files. No compression.

Acceptable Media

Zip disk, CD.

Commemorative Souvenir Program

Advertising rates and prepress requirements

FULL COLOR	1x	BLACK & WHITE	1x
C 4	\$4,805	C 4	-
C 2,3	\$4,170	C 2,3	-
Full Page	\$3,205	Full Page	\$2,245
2/3 Page (vertical)	\$2,400	2/3 Page (vertical)	\$1,690
1/2 Page (horizontal)	\$1,930	1/2 Page (horizontal)	\$1,350
1/3 Page (square)	\$1,445	1/3 Page (square)	\$1,010
1/4 Page (vertical)	\$1,130	1/4 Page (vertical)	\$795
1/6 Page (vertical/horizontal)	\$800	1/6 Page (vert/horiz)	\$570

(All rates are net and per ad)

Issue and Closing Dates

The AirVenture Commemorative Souvenir Program

is published annually for EAA AirVenture Oshkosh.

- > Closing date for insertion orders: May 26, 2017 Signed insertion order is required to hold space.
- > Due date for ad materials: June 2, 2017
- > CANCELLATION: Cancellations not accepted after closing dates for insertion orders.

Terms: Net 30 days

General Rate Policy

> Regulations covering acceptance of advertising: Advertisers and advertising agencies assume liability for all content (including text, representation, and illustrations) of advertisements printed, and assume all responsibility for any claims arising therefrom made against the publisher. The publisher reserves the right to reject any advertising, or to request changes in copy, with or without giving a reason.

Software

Preferred software is Adobe InDesign for Apple. We can accept most programs in the following order of preference and with noted requirements:

> Adobe InDesign or QuarkXPress

- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as TIFF or EPS

Platform/Formats

- > Apple is the preferred platform; 300 dpi PDF files.
- > PC files are accepted in PDF (must be PDF X-1a compliant), from Adobe InDesign or QuarkXPress.
- > We cannot accept Microsoft Word documents or Microsoft Publisher files.

Ads sent in file formats other than those specified WILL NOT BE ACCEPTED.

Mechanical Requirements

Stitch and trim. Web offset, saddle stitched. Final trim is 7.875" wide x 10.5" high. All live matter should remain 1/2" (.5") from trim/final ad sizes.

Bleed Requirements

Full-page ads ONLY, no extra charge. Please add .125" to all sides beyond the final trim size of 7.875" wide x 10.5" high. When creating a PDF of your full-page ad, please DO NOT include any crop or bleed marks, page information, or color bars. Full-page PDFs should be created at a final size of 8.125" wide x 10.75" high.



FULL PAGE

Live Area: 7.375" x 10" Trim: 7.875" x 10.5" With Bleed: 8.125" x 10.75"

TWO PAGE SPREAD

Trim: 15.75" x 10.5" With Bleed: 16" x 10.75"

Fonts

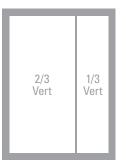
Use only Postscript fonts and supply both screen and printer fonts with your files. We cannot guarantee the consistency of True Type fonts. Do not use "pseudo-type" commands. Use the italic, bold, etc. versions of the font.

Scans

Scans should be compatible with Photoshop. Resolution should be 300 dpi for grayscale and CMYK images. Resolution should be 1200 dpi for bitmap art. No RGB files. No compression.

Acceptable Media

Zip disk, CD.



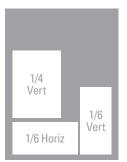
2/3 PAGE (VERT)

Live Area: 4.521" x 9.5" No Bleed

1/3 PAGE (VERT)

Live Area: 2.167" x 9.5" No Bleed





Live Area: 4.521" x 4.656" No Bleed

1/3 PAGE (SQUARE)

1/2 PAGE (HORIZ) Live Area: 6.875" x 4.656" No Bleed

1/4 PAGE (VERT) Live Area: 3.344" x 4.656" No Bleed

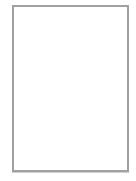
1/6 PAGE (VERT) Live Area: 2.167" x 4.656" No Bleed

1/6 PAGE (HORIZ) Live Area: 4.521" x 2.23" No Bleed

The power of partnership AirVenture Visitors Guide

FULL COLOR	1x	
C 2	\$2,625	
C 3	\$2,100	
Interior 1 & 2	\$2,100	
ROB	\$1,900	
(All rates are net and per ad)		

FULL PAGE Live Area: 6.25" x 9.25" Trim: 6.75" x 9.75" With Bleed: 7" x 10"



Issue and Closing Dates

- The Visitors Guide is published annually for EAA AirVenture Oshkosh.
- > Closing date for insertion orders: June 9, 2017
- > Due date for ad materials: June 16, 2017
- > CANCELLATION: Cancellations not accepted after closing dates for insertion orders.

General Rate Policy

> Regulations covering acceptance of advertising: Advertisers and advertising agencies assume liability for all content (including text, representation, and illustrations) of advertisements printed, and assume all responsibility for any claims arising therefrom made against the publisher. The publisher reserves the right to reject any advertising, or to request changes in copy, with or without giving a reason.

Software

Preferred software is Adobe InDesign for Apple. We can accept most programs in the following order of preference and with noted requirements:

- > Adobe InDesign or QuarkXPress
- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as TIFF or EPS

Platform/Formats

- > Apple is the preferred platform; 300 dpi PDF files.
- > PC files are accepted in PDF (must be PDF X-1a compliant), from Adobe InDesign or QuarkXPress.
- > We cannot accept Microsoft Word documents or Microsoft Publisher files.

Ads sent in file formats other than those specified WILL NOT BE ACCEPTED.

Mechanical Requirements

Stitch and trim. Web offset, saddle stitched. Final trim is 6.75'' wide x 9.75'' high. All live matter should remain 1/2'' (.5'') from trim/final ad sizes.

Bleed Requirements

Full-page ads ONLY, no extra charge. Please add .125" to all sides beyond the final trim size of 6.75" wide x 9.75" high. When creating a PDF of your full-page ad, please DO NOT include any crop or bleed marks, page information, or color bars. Full-page PDFs should be created at a final size of 7" wide x 10" high.

Fonts

Use only Postscript fonts and supply both screen and printer fonts with your files. We cannot guarantee the consistency of True Type fonts. Do not use "pseudo-type" commands. Use the italic, bold, etc. versions of the font.

Scans

Scans should be compatible with Photoshop. Resolution should be 300 dpi for grayscale and CMYK images. Resolution should be 1200 dpi for bitmap art. No RGB files. No compression.

Acceptable Media

Zip disk, CD.

AirVenture Jumbotrons and Megatrons

JUMBOTRON AD SIZE 800 pixels wide x 600 pixels high

Ad	

FULL COLOR	Entire Week	
One (1) ad	\$3,150	
(Rate is net and per ad)		

Issue and Closing Dates

- > Closing date for insertion orders: June 30, 2017
- > Due date for ad materials: July 7, 2017
- > CANCELLATION: Cancellations not accepted after closing dates for insertion orders.

Software

Preferred software is Adobe InDesign for Apple. We can accept most Mac programs in the following order of preference and with noted requirements:

> Adobe InDesign or QuarkXPress, saved as EPS

Ads will be run in rotation with other ads sold.

- > Illustrator-type converted to paths, saved as EPS
- > Photoshop—saved as JPEG (300 dpi)
- > Movie files are accepted for Jumbotrons ONLY. Preferred format is MOV.

Price is for one ad for the entire week. Ads are not changed daily.

Ads sent in file formats other than those specified WILL NOT BE ACCEPTED.

MEGATRON SCREEN SIZE 27' wide x 15' high

AD SIZE: 3' wide x 12' high

FULL COLOR	Entire Week	
One (1) ad	\$6,000	

(Rate is net and per ad)

Issue and Closing Dates

- > Closing date for insertion orders: June 30, 2017
- > Due date for ad materials: July 7, 2017
- > CANCELLATION: Cancellations not accepted after closing dates for insertion orders.

Ads will be run in rotation with other ads sold. Ads will appear on screen for an average of six seconds in each rotation.

Software

Ad

Preferred software is Adobe InDesign for Apple. We can accept most Mac programs in the following order of preference and with noted requirements:

- > Adobe InDesign or QuarkXPress, saved as EPS
- > Illustrator—type converted to paths, saved as EPS
- > Photoshop—saved as JPEG or PNG (72 dpi)

Ads sent in file formats other than those specified WILL NOT BE ACCEPTED.

THE POWER OF PARTNERSHIP Philanthropy

For more than 60 years we have been able to reach hundreds of thousands of people who wish to participate in aviation and be a part of our community. From our world-class museum, to our youth education, to our various flight experiences, we are helping people of all ages realize that the dream of all that aviation has to offer is possible.

We are a community of pilots and aviation enthusiasts who promote and support recreational flying. Our mission is simple—to grow participation in aviation by sharing The Spirit of Aviation. Our members represent every aspect of aviation and often have multiple interests. Providing philanthropic support to EAA is a way to connect with its well-qualified flying and buying audience. Whether you want to contribute as an individual or as a corporation, you have the opportunity to support initiatives that align with your personal beliefs or your company's mission.

One of the most popular ways to engage is by participating in EAA's Gathering of Eagles, our largest fundraiser of the year. Held annually during EAA AirVenture Oshkosh, this philanthropic event offers many opportunities to engage, including purchasing an individual seat or an entire table, becoming a sponsor, or donating an item or package to one of our three auctions: silent, president's choice, or live. In 2015, the event raised over two million dollars for EAA's youth education programs.

In addition to the Gathering of Eagles, the organization raises funds in many other ways. Each year members contribute to one of two annual appeals, an aircraft is awarded to one lucky sweepstakes winner and a new Ford Mustang is raffled.









Two online auctions, one prior to AirVenture, and one for the holidays kicking off on Giving Tuesday, also provide other opportunities to support EAA.

If you'd rather partner with us by offering a scholarship (for an EAA Air Academy camp, flight training, a youth seeking an aviation career, or something that suits your business) the options are endless. EAA also offers opportunities for planned giving or endowments.

Your philanthropic generosity impacts many. Some of the accomplishments we love to share include:

- > 75,000 EAA Young Eagles flown annually with Nearly 2 million flown since the program began in 1992
- > 30,000 Young Eagles have enrolled in the free Sporty's Learn to Fly Course
- More than 20,000 Young Eagles have earned their pilot certificates, according to the most recent EAA/FAA data match
- > Seven sessions of EAA Air Academy camps are held each summer to help further the aviation growth and development of nearly 350 youth
- In 2012 we launched the EAA Eagle Flights program to introduce adults to aviation and help them take the next steps to becoming a pilot
- EAA advances the knowledge and information of our flying community by offering webinars, Hints for Homebuilders videos, and SportAir Workshops
- > Tens of thousands visit the EAA AirVenture Museum and Pioneer Airport year-round

Notes





3000 Poberezny Rd. Oshkosh, WI 54902 800.236.1025 businessdevelopment@eaa.org EAA.org/MediaKit

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